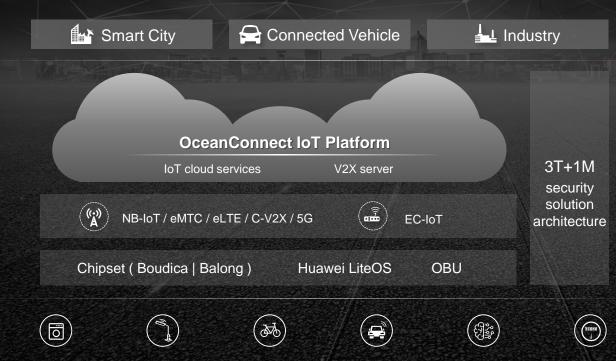
# Expanding Connections & Exploring Industries - The ICT Infrastructure for IoT

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### Focus on the ICT Infrastructure to Enable IoT



### Expanding Connections, Exploring Industries

- Chipset + IoT OS: Reduce IoT device costs and improve development efficiency
- Network: Optimize network connectivity performance
- IoT Platform : Facilitate device management & application enablement
- IoT big data: Create industry value

### **Huawei Does Not**

- Provide industry devices
- Develop IoT applications
- Integrate E2E IoT solutions

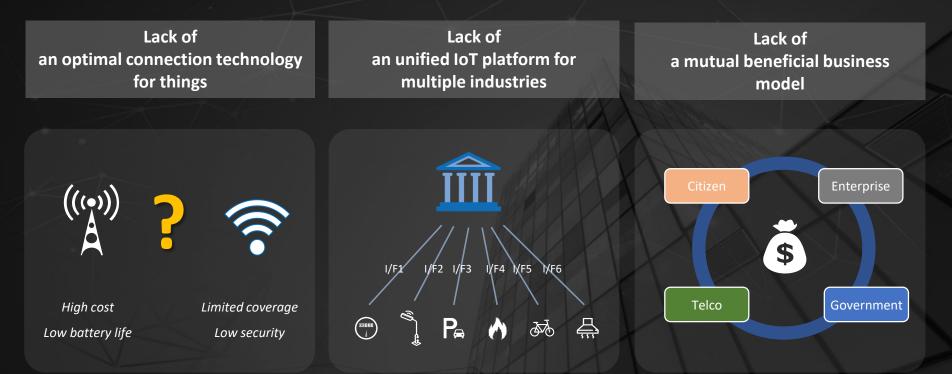


### **Smart City**

Address Key Issues for Large Scale Commercial Use Combine Cloud Services with Industries to Create Value



### **Barriers to the Development of Smart Cities**



### NB-IoT Is Now in the Large Scale Commercial Deployment Phase



connections

Vertical apps of scaled commercial use 50+

Vertical apps of commercial pilots

5 Smart smoke detector 5 Smart smoke detector 5 million connections by the end of this year



E-bike supervision **3 million connections** by the end of this year



Smart gas 8 million connections by the end of this year

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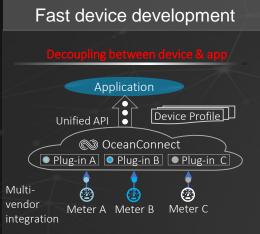
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### Work with Carriers to Resolve Critical Network Issues and Improve Network Performance

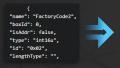




### OceanConnect IoT Platform Enables Fast and Large Scale Deployment



#### Coding-less program for plug-in & profile



Coding



#### Device integration from 1 week to 1 day

### Simplified vertical adaptation



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Free of heart beat, battery saving and network resource saving

#### Faster command deliv

Unlock time from 7 seconds to 2 seconds

#### Better flow control

Flow control to assure massive devices successful access, avoid message lose



#### More power saving Longer battery lifecycle:

4 years (DTLS)  $\rightarrow$  10 years (DTLS+)

### Improved DM efficiency

#### LwM2M & Cloud Interworking Gateway



Simplify device production & distribution

#### E2E trouble shooting



Precision diagnosis helps quickly engage responsible party

### **Improves Municipal Efficiency of Public Utility Management**

### **12** use cases in scale

### **35+** use cases in pilot



### 1st NB-IoT Smart Town in China – Yingtan, Jiangxi Province, China



### The Innovation Framework of Yingtan

### Social Benefit Efficient City Management

### Promote New Market

- Local enterprises start transformation to promote types of NB-IoT product and new business mode
- More <u>Startups</u> engaged in IoT

### Enterprise

Innovation & Transformation

### Government

Strategy Planning & Incentives Chief officer / Mayor is the owner

Telco

Infra. & Services

Provider

- Push E2E industry chain (module, terminal, platform and application)
- Release series of preferential policies to attract enterprise from other cities and help local enterprise's transformation
- Create industry alliance and issue standards

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### **Expand Massive Connections**

All three telcos provide the NB-IoT coverage for the whole city

- Quality of network pass the verification of 3rd party authority
- Telcos actively promote NB-IoT service and explore new business mode

### **Connected Vehicle & Smart Transportation**

Vehicle-Road-Network Co-operation Enables Evolution to Cooperative Intelligent Transportation and Smart Mobility



### Traffic Supervision and Law Enforcement Are the Main Purposes of the Current ITS, Leaving a Space for Industry Upgrade



Vehicle-road cooperation improves traffic safety and efficiency It is the evolution direction of intelligent transportation systems



### **Connected Vehicle & C-ITS Development Nurtures Industry Opportunities**

### **CNY 15 trillion**

Total investment in transportation during the 13th Five-Year Plan by 2020

### 230,000 km

Estimated freeway mileage in China by 2022

### 1<mark>40,000+</mark>

Estimated urban intersections in China by 2022

### Device

- OEM: HU, etc
- Aftermarket: rearview mirror, HU, HUD, etc

#### HD Map / Positioning

- Positioning in centimeters
- Lane level map

#### OBU / Edge / Network / Cloud



### aPaaS

- · Machine vision
- Traffic analysis and prediction algorithm
- Real-time traffic control algorithm

### **APP/ISV**

- Urban ITS
- Freeway ITS
- App



### Builds a Cooperative Intelligent Transportation System That Features Vehicle-Road Cooperation Based on C-V2X

 $\sqrt{2}$ 

Marnings for 96% of accidents

Improve traffic efficiency 15%+ efficiency improvement

ITS Intelligent Transportation Platform GNSS 🕵 LTE/LTE-V2X/5G V2N C-V2X: Cellular Vehicle to Everything **V2V** Emergency vehicle priority ( V2P Non-Line-of-Sight (Module/T-Box) (NLOS) warning

 Real-time interaction and perception of vehicle and road information

3

- Global traffic data analysis and traffic guide
- · Positioning in centimeters and road-level applications

Enable cooperative autonomous driving

One-click ride hailing, vehicle platooning

- Reducing technical requirements for vehicle intelligence in **autonomous driving**
- Globally unified standards, evolvable to 5G

RSS, radar, camera

Traffic light guide

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Vehicle platooning

### Commercial-Ready Chipset, Vehicle-Side, Road-Side, and Platform Products



- PC5 + Uu concurrency
- Mode 3 + Mode 4
- MBB feature
- 3GPP Rel. 14
- Downlink peak rate: 1.6 Gbit/s
- 4CC CA + 4x4 MIMO
- 2CC CA + 8x8 MIMO
- DL 256 QAM

T-Box recognized by many
 automotive enterprises

OBU

Advantages of C-V2X and 5G



- World's first Uu + PC5 concurrency
- Uu + PC5 communications
   encryption
- BDS and GPS dual
   positioning systems
- Wired and wireless
   deployment modes

- Layered deployment
  - Positioning in centimeters
- Third-party algorithm
   deployment framework
- Evolution to cooperative
   autonomous driving



### Accelerates the Global Commercial Process for C-V2X

### C-V2X has been verified and tested globally

China's Ministry of Industry and Information Technology released the 5.9 GHz commercial spectrum at the end of June 2018



### Wuxi: First city-level commercial project in the world



#### Phase I (2017)



C-V2X open road technology verification

#### C-V2X Application Demonstration Project

#### Phase II (2018)



C-V2X city-level commercial use

#### Phase III (2019)



Regional replication

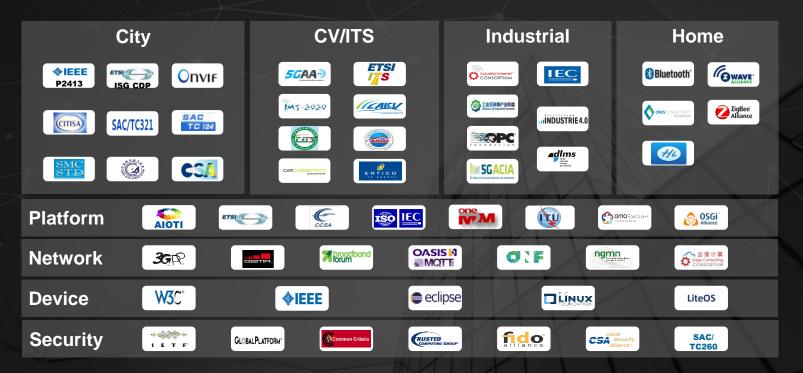


# Standardization & Ecosystem

Build Open Ecosystem based on Common Standards



# Join Hands with Vertical Industries to Develop IoT Standards and Build E2E Open Ecosystems





## Thank you.

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Bring digital to every person, home and organization for a fully connected, intelligent world.

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